



MARS SUPPLY

YOUR INDUSTRIAL SUPPLY PARTNER

Job Position: Conveyor Belting and Related Products Salesperson

Job Location: Duluth, MN

Compensation: \$50,000 - \$70,000, depending on experience

Resumes: E-mail to lbeaver@marssupply.com

Mars Supply is looking for a salesperson to manage business related to conveyor belting and connected products. Focus accounts include taconite mining companies and other heavy-duty black belt conveyor operators.

Responsibilities:

- Present and sell conveyor belting and related products and services to existing and new customers
- Manage existing and new contractual business
- Conduct ongoing sales calls at agreed upon customers/prospects locations
- Resolve customer inquiries and complaints
- Offer and manage value added services to customers (inspections, training)

Qualifications:

- Previous experience in sales, customer service, or other related fields
- Familiarity with belt conveyors and the taconite industry preferred
- Ability to build rapport with clients
- Strong negotiation skills
- Deadline and detail-oriented
- Strong mathematical and computer skills

Mars Supply is a family owned industrial distributor founded in 1924 in Duluth, Minnesota. It currently has offices in Duluth, Bloomington, Minneapolis (2013 purchase of Walter Hammond Co.) and a wholly-owned subsidiary in Virginia, Minnesota. We are looking for someone who is interested in joining a growing company and embraces our core values of excellence, trust, respect, resourcefulness, and teamwork.